

PRESS RELEASE

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Ward Lumber announces Vendor of the Year Award Winner

Jay, NY. - Jay Ward, President of Ward Lumber, announced American Building Components (ABC) as the recipient of the 2005 Vendor of the Year Award.

ABC, Ward Lumber's main source for metal roofing, was selected from over 30 primary product vendors also considered for the award. ABC was chosen after exceeding criteria set for customer service expectations in 2005. Kyle Dittl, territory sales manager for ABC, has been serving Ward Lumber's metal roofing needs for over 5 years and has over 18 years of industry experience. ABC's inside support staff and delivery personnel also exceeded service expectations and were key factors in the selection of ABC.

The Vendor of the Year Award was established as a way to recognize outstanding vendor service. Criteria to be met or exceeded includes product lead time, frequency of store visits, responsiveness to employee and customer inquiries, product training, ease of placing orders, deliveries, etc.

ABC manufactures and markets cladding and accessory products for residential, light commercial and agricultural segments for retail and large lumber dealers, cooperatives, and independent distributors selling to contractors and farmers.

Ward Lumber is a three-unit building materials supplier with locations in Jay, Plattsburgh and Malone, NY. One of the largest private employers in Essex County, Ward Lumber manages over 6,000 acres of timberland and operates one of New York State's largest white pine sawmills and planing mills in Jay, NY.

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Note: JPEG Photo being sent via separate email.