

PRESS RELEASE
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Ward Lumber Continues to Prosper & Grow

Ward Lumber's store in Jay is undergoing a remerchandising to add more products and better serve their customers.

Their Jay store is now stocking Glidden Paint and is finishing a remerchandising and expansion of the paint department, which includes a large selection of Valspar paint and Cabot stains and finishes. Two new color centers have been added, along with an upgrade to the color match computer for mixing Glidden paint colors. They also carry Wooster and Purdy paint applicators, including professional brushes.

An additional 40' of gondola space and five end caps were added for space to merchandise more products. Fasteners, locksets and light bulbs are to be remerchandised in the next month. Additional staff is also being hired. Power tools and accessories were expanded in 2008.

Ward Lumber's store in Malone, NY had record sales last year. A new kitchen display was added over the winter to showcase a new style of kitchen cabinet.

Ward Lumber in Jay and Malone has wood pellets in stock and pellet stoves on end of the season special clearance pricing. The manufacturing division of Ward Lumber also located in Jay is stocking a number of different types of bagged coal products for home heating.

Ward Lumber's manufacturing division just completed a successful maintenance week that included a machine center improvement at the sawmill.

Ward Lumber is a two-unit building materials supplier with locations in Jay and Malone, NY. Ward Lumber also operates Ward Lumber Homes, a pre-fabricated home package and components supplier, based in Jay, NY. One of the largest private employers in Essex County, Ward Lumber manages over 6,000 acres of timberland and operates one of New York State's largest white pine sawmills and planing mills.

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